



Paul Forman
Following Seas Web Services
40 Bracket Road
Gorham, Maine, 04038
March 2, 2005
Re: Letter of Reference

Paul,

I am writing to let you know the great things that I think you do for your customers!!!

I own and operate a computer network consultation business....and share numerous customers with Following Seas. Our business relationship began in 2002 through a business networking group. I started referring Paul Forman of Following Seas soon after that initial meeting.

Paul Forman possesses qualities that have become rare today....especially with many "website companies" making so many empty promises. I often hear many complaints from businesses regarding their past or current web service company. Paul Forman of Following Seas definitely stands apart from the rest!

- ✓ **Paul seems to always be available!**
When I have ever sent Paul an e-mail or left a voice mail it is always answered promptly. He is always within reach.
- ✓ **Paul will go above and beyond!**
In the technological world we live in today it seems to be nearly impossible to install computer technology without some sort of problem....big or small. Whenever I have brought a problem to Paul's attention it has always received prompt attention. I rarely have issues with his hosting service....but it is reassuring to know someone is available to help when you need it.
- ✓ **Paul brings quality without all the "fluff"!**
Paul designs websites with functionality in mind. Today this is important as so many websites are difficult to navigate due to annoying sights and sounds that make visiting the site unpleasant. Websites are developed by Following Seas utilizing technology that brings the best total value to the customer.

Following Seas offers services like hosting, development, maintenance, positioning and consultation. I would strongly recommend that any business talk with Paul before embarking on any sort of web project from registering a domain name to building an entire site from scratch. Every customer I have recommended to Paul at Following Seas has had great words to say about the entire experience.

Should anyone like to discuss Paul Forman or Following Seas please feel free to e-mail or phone me.

Ron Gabaree
President
R&S Computer Consulting

PO Box 1780, Windham, Maine 04062 · Office: 207-892-0323 · Cell: 207-329-5412
Fax: 207-892-8963 · E-mail: ron@r-sconsulting.com · Website: www.r-sconsulting.com